



**Internal Services Department  
Small Business Development**

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November 26, 2018

Kumar Allady  
RADISE INTERNATIONAL, L.C.  
4152 West Blue Heron Blvd., Suite 1114  
Suite 1114  
Riviera Beach, FL 33404

Re: Graduation - Small Business Enterprise - Goods & Services (SBE-G&S)

Dear Kumar Allady:

This is to notify you that Miami-Dade County Small Business Development (SBD), a division of the Internal Services Department (ISD) has completed its review of your firm's file for the **Small Business Enterprise - Goods & Services (SBE-G&S)** program. It was determined that your firm has graduated from the program because of the following reason(s):

**According to your firm's 2015, 2016 and 2017 Income Tax Return combined, its average three (3) year revenue is \$5,784,450.33.**

**Pursuant to Section 2-8.1.1.1.1 of the Miami-Dade County Code which governs the SBE program; "Small Business Enterprise (SBE) means a business entity certified by SBD... whose three year average gross revenues does not exceed the following contracting participation levels: Micro Tier 1 - \$0 to \$750,000; Micro Tier 2 - \$750,000.01 to 2,000,000; or Tier 3 - 2,000,000.01 to \$5,000,000..."**

**In determining the firm's annual gross revenue, SBD conformed to the Small Business Administration's (SBA) definition and formula. "Gross Receipts means all revenue in whatever form received or accrued from whatever source, including from the sales of products or services, interest, dividends, rents, royalties, fees, or commissions, reduced by returns and allowances. Generally, receipts are considered "total income" (or in the case of a sole proprietorship "gross income") plus "cost of goods sold" as these terms are defined and reported on Internal Revenue Service (IRS) tax return forms (such as Form 1120 for corporations; Form 1120S and Schedule K for S corporations; Form 1120, Form 1065 or Form 1040 for LLCs; Form 1065 and Schedule K for partnerships; Form 1040, Schedule F for farms; Form 1040, Schedule C for other sole proprietorships). Receipts do not include net capital gains or losses; taxes collected for and remitted to a taxing authority if included in gross or total income, such as sales or other taxes collected from customers and excluding taxes levied on the concern or its employees; proceeds from transactions between a concern and its domestic or foreign affiliates; and amounts collected for another by a travel agent, real estate agent, advertising agent, conference management service provider, freight forwarder or customs broker. For size determination purposes, the only exclusions from receipts are those specifically provided for in this paragraph. All other items, such as subcontractor costs, reimbursements for purchases a contractor makes at a customer's request, investment income, and employee-based costs such as payroll taxes, may not be excluded from receipts".**

**Because your firm no longer meets the eligibility requirements, SBD has graduated your firm from the SBE- Goods and Services program. Pursuant to Section 2-8.1.1.1.1. (3) (h) 2. of the Miami-Dade County Code which governs the SBE program; "Any SBE that exceeds the personal net worth or size limits shall immediately be graduated from the program after formal written notification. Such SBE shall be allowed to remain through the contract period on awarded contracts and any options to renew on the contract. The graduated firm shall not be eligible for any new contracts under the SBE program under the existing certification..."**

We are pleased that your firm has been successful as a **Small Business Enterprise - Goods & Services (SBE-G&S)** and has benefited from Miami-Dade County's business assistance programs. We wish you continued success in your future endeavors.

However, in order to measure graduated firms' sustainability, the Board of County Commissioners has directed that firms continue to submit financial information as to gross revenue and bonding capacity to SBD annually for three (3) years. This will give the Miami-Dade County the ability to assess the effectiveness of the program. Furthermore, the information will assist SBD to monitor graduated firms' success in the open market and need for assistance and /or need re-entry to the small business programs.

Graduating firms may be eligible to reapply for certification, after filing and submitting their most recent corporate tax return subsequent to graduation, if and only if, said tax return was not previously considered. If you would like to appeal this decision, please submit a written appeal within thirty (30) days of the date of this letter to:

Miami-Dade County  
Small Business Development  
Director's Office  
111 N.W. 1st Street, 19th Floor  
Miami, FL 33128

Sincerely,

A handwritten signature in black ink, appearing to read 'Claudious Thompson', with a stylized flourish at the end.

Claudious Thompson, Section Chief  
Small Business Development

C: File  
Erika Feliciano